

DECISION FOCUS®

EXECUTIVE LEARNING & COACHING



In today's business environment, leaders are stretched by role changes, taxed with multiple responsibilities, pulled in all directions and constrained by time. Their jobs require highly developed critical thinking and decision making skills, but their demanding schedules make it difficult to commit one or more days to formal training. In addition, a classroom setting makes it difficult to process the confidential nature of the issues they face.

As a result, some leaders are unable to direct clear and focused thinking to a high profile issue or important decision. That's why we created the Decision Focus Executive Learning and Coaching program. This is a personalized, one-on-one coaching service designed for one purpose: to help leaders improve their skills in strategic analysis and decision making, and integrate them into their role as leader.

Individual Coaching Method: Personalized Learning, Practical Insights

This process focuses on the application of Decision Focus principles to each leader's unique needs and situation. It's an active learning model that teaches leaders how to assess, analyze and act upon complex business issues and strategic decisions. The process is personal, customized and private.

Executive Learning and Coaching Process

You will interact with your Decision Focus Coach through five in-person or phone / web meetings. Between meetings, you'll apply a Decision Focus process to a specific strategic issue and submit your completed analysis to your coach. At the next meeting, you'll receive coaching and feedback on your approach and analysis, and instruction in another Decision Focus solution model.

After the sessions are completed, you'll have the option to continue periodic executive coaching sessions. During these meetings, your coach serves as your "critical thinking partner" to collaborate on strategic issues.

Executive Topics

Leaders continually face issues that have strategic implications. Below is the focus for each of the five sessions:

- Sorting out the big issue: Gaining clarity and focus on a complex situation.
- Making the smart choice: Moving to confidence and clarity on your crucial decision.
- Controlling risk: Beat the odds on your next make-or-break project.
- Leading the decision project: Your role and responsibilities.
- Gaining ROI: Locking-in the benefit of critical thinking.

Resources

Participants receive the Decision Focus Concepts Guide and Reference Guide, Decision Focus 6.0 Software license, plus learning and coaching meeting notes and documentation.

Target Audience

This service is designed for individual executives, leaders or high potential employees who will benefit from personalized guidance and support.



For More Information

Contact our client support team at 952-595-8000, 888-21-FOCUS, or info@focustools.com

Why Individual Decision Focus Learning & Coaching?

1. Can be customized to each leader's needs.
2. It is private and confidential.
3. Can be 'just in time', to meet an urgent business or individual need.
4. Can be flexibly scheduled.
5. Provides for continuity.
6. Provides for accountability.
7. Provides support while new behaviors are learned and used.