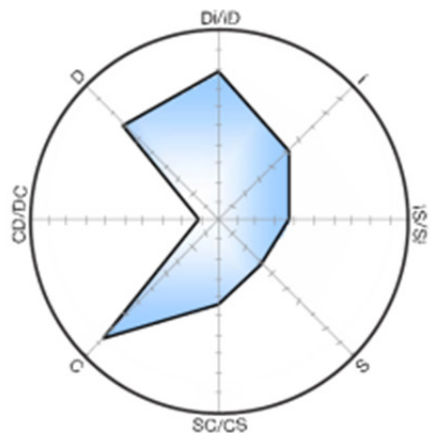


SUPPLEMENTAL DATA FOR ALEX, Di STYLE

Alex's Everything DiSC[®] dot and shading create a simple snapshot of his DiSC[®] style. This supplement provides for more in-depth interpretation.

1) Alex's DiSC[®] Scales

The shape of Alex's "umbrella graph" at right shows his scores on the eight DiSC scales. A proprietary algorithm based on these scores is used to calculate his DiSC style and dot location. The closer each point is to the edge of the circle, the higher Alex's score for that scale. For more information about these scales, please see the Everything DiSC Research Report.



2) Unexpected Items for Alex's Di DiSC[®] Style

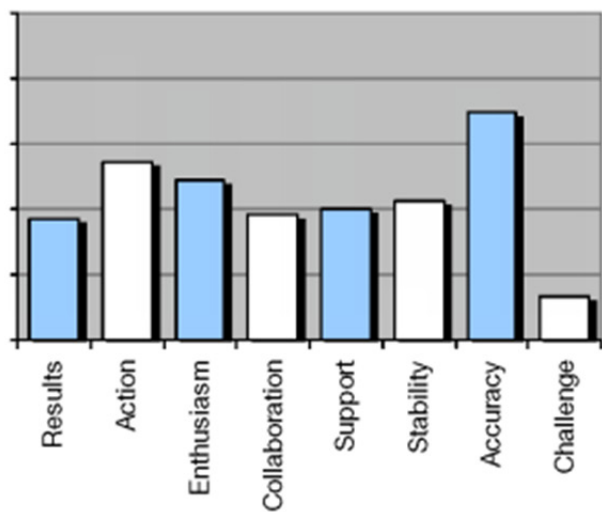
Alex's ratings for the following items are not correlated with his Di style. The parentheses show the rating given to each item on a five-point scale.

Inefficiencies bother me (5)
I tend to be a little suspicious of people who are too friendly (4)
Accuracy is a priority for me (5)

I tend to be questioning (4)
I can be stubborn (4)
I can be logical to a fault (4)
I want things to be exact (5)
I am methodical (4)

3) Alex's Priority Subscales

Scores on the eight priority subscales specific to *Everything DiSC Workplace[®]* are used to determine whether Alex has one or more extra priorities. The shading on Alex's DiSC map below shows that he has **three priorities**: the three typically associated with his Di style (Results, Action, and Enthusiasm).



The bar graph above shows Alex's scores on the eight priority scales, which were used to identify his extra priorities.